

# ASSOCIATION BUSINESS

## AD INTERIM BUSINESS OF THE BOARD OF DIRECTORS.

Office of the Secretary, 192 Roseville Ave., Newark, N. J.

### LETTER NO. 6.

(Abstract.)

November 5, 1923.

To the Members of the Board of Directors:

27. *A Correction:* Duplicate numbering of Letters—this has been corrected.—Editor.

28. *Election of Candidate for Board of Directors:* Arrangements have been made with the Board of Canvassers to count the vote and report the result to the Secretary, thus preserving the secrecy of the ballot in the same manner as it is done in A. Ph. A. elections. The question of eligibility of L. L. Walton as a candidate for the Board of Directors has been raised by several members of the Board because Dr. Walton is now Chairman of the House of Delegates and under the by-laws he could not hold that office and also be a member of the Board of Directors. In this connection it should be noted that if Mr. Walton is nominated and elected a Director, his term of office as a Director *would not begin until he is installed at the end of the Buffalo meeting.* Therefore the question of eligibility would not arise unless he were reelected Chairman of the House of Delegates at the Buffalo meeting and even in that case he would have the privilege of withdrawing from the Chairmanship or the Directorate as he pleased. The nomination of Mr. Walton is therefore entirely proper and not in conflict with the by-laws.

29. *Approval of Committee Appointments:* The special committees on Horticultural Nomenclature, Coöperative Publicity, Pre-requisite Legislation, Endowment Fund, A. Ph. A. Headquarters Building, Regulation of Poison Sales and Quality of Medicinal Products, appointed by Chairman Walton of the House of Delegates, have all received the approval of the Board. The changes suggested by Secretary Day in the personnel, etc., of the Committee on Membership have not been objected to and therefore stand approved.

30. *Appropriation for Headquarters Building Committee:* Motion No. 4 (See item 18, Letter No. 5) has been carried.

31. *Committee Appointments:* Motion No. 5 (see item 25, Letter No. 5) has been carried.

32. *Time of Next Meeting of A. Ph. A.* Messrs. Kelly, Whelpley, Scoville and Hilton have indicated approval of the week of August

24, 1924 for the annual meeting as recommended by Local Secretary Gregory and the latter three have offered motions to that effect.

(*Motion No. 7.*) *It is moved by Scoville, seconded by Hilton, that the next annual meeting of the American Pharmaceutical Association be held during the week of August 24, 1924.*

33. *Publicity for Board Business:* In connection with item 23, letter No. 5, the following comment has been received:

Charles H. LaWall writes: "I heartily favor sending Board of Directors' letters to reputable pharmaceutical journals."

Henry M. Whelpley writes: "The proposal to furnish pharmaceutical journals with the letters of the Board of Directors under the conditions outlined in item 23, page 18, Letter No. 5, meets with my approval. We should give the pharmaceutical press all the coöperation we can in the way of facilities for desirable publicity. The editors are always very considerate in devoting space to the A. Ph. A."

In order to bring the matter before the Board for action the following motion is offered:

(*Motion No. 8.*) *It is moved by Fischelis, seconded by Army, that the Secretary of the Board of Directors be authorized to send, at intervals, to the pharmaceutical journals, a resumé of the transactions of the Board which would be of interest to the profession at large.*

34. *Meeting of the Board:* The necessity for a meeting of the Board was brought up under item 28, Letter No. 5, and Motion No. 6 was offered and opened for discussion.

Some of the topics requiring action and which cannot, very well, be settled by correspondence are:

1. The offer of the American Druggists' Fire Insurance Co. of free space in their new building for A. Ph. A. headquarters. The Association was given six months to accept or reject the offer and referred the matter to the Board.

2. The matter of sending news bulletins or other service matter to the members of the A. Ph. A. monthly during the coming year. This would involve an expenditure of about \$1500 and should be acted upon soon.

3. The matter of providing A. Ph. A. representation at State Pharmaceutical Association Conventions.

4. Providing for the publication of the A. Ph. A. Recipe Book.

5. Perfecting the details of the A. Ph. A. reorganization.

6. Perfecting the machinery of the Board, approving by-laws and getting the work of its committees under way.

It has been learned that the National Drug Trade Conference will meet at the Washington Hotel Thursday December 6th at 10 A.M. The mover and the seconder of Motion No. 6 therefore desire to amend this motion to read as follows:

(Motion No. 6 as amended.) It is moved by Army, seconded by Fischelis, that the Board of Directors meet at the Hotel Washington, Washington, D. C. Friday December 7, 1923 at 10 A.M. and, if necessary, Saturday December 8, 1923.

35. *A. Ph. A. Recipe Book:* The following communication has been received from J. Leon Lascoff: "As you know the book of Unofficial Formulas of the A. Ph. A. will be ready for publication as soon as I get the exact number of formulas, which will be deleted from the new U. S. P., and N. F.

"In order to edit this book properly an appropriation of at least \$500.00 will be necessary.

"Kindly take this matter up with the Board of Directors, and see that this appropriation is made.

"I am positive that this booklet when finished will bring in a large revenue to the A. Ph. A. I do not think that there is a retail pharmacist who will not buy this valuable booklet."

36. *Applicants for Membership:* No. 70, Nathan Cohn, 2003 Madison Ave., Baltimore, Md.; No. 71, Dr. Samuel Marvyn Shalette, 411 Throop Ave., Brooklyn, N. Y.; No. 72, John Nevin Mohr, 334 Penn St., Reading, Pa.; No. 73, Sister Mary Clara Wolf, O. S. F., New Castle Hospital, S. Mercer & Phillips St., Mercer, Pa.; No. 74, Ernest Morra, 552 Decatur St., Brooklyn, N. Y.; No. 75, Joseph F. Young, 9 Spring St., Augusta, Maine; No. 76, C. Willis Olander, 1128 Ninth Avenue, Rockford, Ill.; No. 77, Archibald E. Crosby, 318 East 2nd St., The Dalles, Oregon; No. 78, Roy Taylor, 242 Central Ave., Hot Springs, Ark.; No. 79, Joseph Karl Poch, Jr., 324 Main St., North Little Rock, Ark.; No. 80, James Elliott Turner, 346 Central Ave., Hot Springs, Ark.; No. 81, Ellis Martin Dunn, 200 Park Ave., Hot Springs, Ark.; No. 82, Raymond L. Wy-

koff, 800 Cumberland, Little Rock, Ark.; No. 83, Alfred John Ireland, 649 South St., Utica, N. Y.; No. 84, Thomas P. Cook, 2520 Mich. Ave., Detroit, Mich.; No. 85, Leo Bernard DeLawy, 5839 Eldred St., Detroit, Mich.; No. 86, Franklin Junkermann, 301-311 So. First St. E. Cedar Rapids, Ia.; No. 87, Margaret Ann Keenan, 3329 3rd Ave. So., Minneapolis, Minn.; No. 88, Hubert J. Reuchin, Owatonna, Minn.; No. 89, Ernest G. Swanson, Hopkins, Minn.; No. 90, Sigrid Marion Schold, 1514 Lincoln Avenue, St. Paul, Minn.; No. 91, Max Kads, Seeks Kads, Inc., 28 Elm St., New York, N. Y.; No. 92, William Henry O'Brien, Richmond, Ill.; No. 93, James Edwin Ragsdale, Manchester, Tenn.; No. 94, George Buffum Scofield, 143 So. 12th St., Lincoln, Nebr.; No. 95, Arthur G. McGrew, Canal Fulton, Ohio.

(Motion No. 9.) *Vote on applications for active membership.*

ROBERT P. FISCHELIS, *Secretary.*

#### LETTER NO. 7.

November 14, 1923.

*To the Members of the Board of Directors:*

37. *News Bulletins to Members:* At the Asheville meeting a resolution was passed by the House of Delegates which reads as follows: "Resolved that the A. Ph. A. extend to its members during the coming year additional service. Such service to consist of News Bulletins or other material which will be of direct value to the retail pharmacists and to be sent out at least once a month." This resolution is printed in the minutes of the final general session on page 908 of the October JOURNAL and comment on it indicates that the Board of Directors must furnish an appropriation for the issuing of such Bulletins if they are to be issued but that the supervision of the work will be in the hands of the House of Delegates. This matter comes before the Board officially through the JOURNAL and through a communication from General Secretary Day, dated Oct. 26th, in which he has outlined a number of matters which were referred to the Board at the final general session of the convention.

Dr. E. L. Newcomb has been particularly active in making suggestions on this matter and in order that the members of the Board may be entirely familiar with the matter the following correspondence is submitted:

The correspondence includes letters of E. L. Newcomb of October 11, November 1, Novem-

ber 7. Letters of Secretary Wm. B. Day of October 16 and November 2. Letter from Geo. Judisch of November 2; from L. L. Walton of November 3.

Letter of Secretary Fischelis of the Board of Directors, which is explanatory, follows:

NEWARK, N. J., Nov. 7, 1923.

"Dr. E. L. Newcomb,  
Minneapolis, Minn.

Dear Dr. Newcomb:

"I am in receipt of your letter of Nov. 1st addressed to "fellow pharmacists" and also your letter of Nov. 1st to Dean Day.

"The work of the Board of Directors is under way and it seems to me that we ought to be given an opportunity to get organized and have the details of the re-organization fixed before deciding on the matter of Bulletins to members. As I understand it, the House of Delegates is to take care of the matter of issuing Bulletins and that the responsibility of the Board of Directors lies in furnishing the necessary funds. Now there are various ways of issuing these bulletins and it is not possible to decide immediately by mail as to which method is best. There are twelve members of the Board of whom eleven are voting members and, to my mind, it would be much preferable and certainly much quicker action could be obtained if this matter was left to be decided at the meeting of the Board which will be held early in December.

"I am placing your recent correspondence regarding the matter before the Board in a special communication but I think that those who are most vitally interested in this matter ought to furnish us with a concrete proposition so that we can intelligently decide about the expenditure involved. I am just as anxious as you are to have the Association build up a strong membership and give service to its members but there are other things to be taken into consideration before the Board can act on this matter. Outside of the resolution passed by the convention, we have nothing before us. A concrete proposition outlining just what those interested wish to do is necessary before we can appropriate any funds. If it is assumed that the Board of Directors shall act on this matter in the interim between meetings, and therefore initiate this Bulletin service, that is another matter, and here again I

think that we will get much farther by personal conference and a definite decision based on such conference than by long range correspondence.

Yours sincerely,

ROBERT P. FISCHELIS,  
*Secretary, Board of Directors."*

There is nothing concrete before the Board at this time excepting the resolution passed by the convention. It may be in order to defer consideration of the matter until the Board meets or a motion covering any action that the Board might take at this time would be in order.

38. *Applicants for Membership:* No. 96, Josephine L. Bauml, 1833 S. Ashland Ave., Chicago, Ill.; No. 97, Louis Shapero, 2052 W. Van Buren St., Chicago, Ill.; No. 98, Allen Spore, 5205 S. Wells St., Chicago, Ill.; No. 99, Robert Christian Nagel, 4611 Indiana Ave., Chicago, Ill.; No. 100, Jacob Newlander, 159 W. Goethe St., Chicago, Ill.; No. 101, Howard Deloss Miller, 23 So. Oakley Blvd., Chicago, Ill.; No. 102, James T. Hennessy, 1507 N. Mennard Ave., Chicago, Ill.; No. 103, Walter Anthony Staszak, 3336 So. Morgan St., Chicago, Ill.; No. 104, Solomon Bernard Mirsky, 621 S. Laffin St., Chicago, Ill.; No. 105, Abe Meyer Alderman, 3429 W. Grenshaw St., Chicago, Ill.; No. 106, Anton Otto Tysl, 5736 S. Maplewood Ave., Chicago, Ill.; No. 107, Maurice Leon Kaplan, 1833 S. Millard Ave., Chicago, Ill.; No. 108, Rudolph John Doubek, 5101 So. Hermitage Ave., Chicago, Ill.; No. 109, John Joseph Mulkern, 5834 W. Circle Ave., Chicago, Ill.; No. 110, Edward D. Wilson, 1526 So. Cedar, Lansing, Mich.; No. 111, Louis Henry Kopp, 3741 Dickens Ave., Chicago, Ill.; No. 112, Melvin Trout McIntyre, 1614 W. Adams St., Apt. F, Chicago, Ill.; No. 113, Lloyd H. VanWinkle, 1614 West Adams St., Apt. F, Chicago, Ill.; No. 114, Richard T. Szymanski, 2947 So. 49 Ave., Cicero, Ill.; No. 115, Louis B. Shapiro, 1642 W. Roosevelt Road, Chicago, Ill.; No. 116, Leo Beltin, 1424 Clifton Park, Chicago, Ill.; No. 117, Floyd Dewey Searles, 1214 N. Dearborn St., Chicago, Ill.; No. 118, Henry William F. Obartuch, 2208 West 19th St., Chicago, Ill.; No. 119, Morris Bud Kallison, 2720 So. State St., Chicago, Ill.; No. 120, Eli Kirshenbaum, 831 So. Winchester Ave., Chicago, Ill.; No. 121, Max Weinstein, 2720 N. Troy St., Chicago, Ill.; No. 122, Chester Ugnasky, 46th St. & Center Ave., Lyons, Ill.; No. 123, Leon Blake Thomas, 404 So. Ashland Blvd., Apt. B 2,

Chicago, Ill.; No. 124, Henry E. Painter, 331 South Ashland Blvd., Chicago, Ill.; No. 125, Harold H. Haerberle, 331 So. Ashland Blvd., Chicago, Ill.; No. 126, Samuel Noskin, 4827½ W. Chicago Ave., Chicago, Ill.; No. 127, Edward Mintz, 439 Englewood Ave., Chicago, Ill.; No. 128, Moore Jay Scarlitt, Wayne, Mich.; No. 129, Edward P. Akin, c/o Hall Drug Co., Eldorado, Ark.; No. 130, Clarence James Wright, Bentonville, Ark., P. O. Box 264; No. 131, Jesse Leroy Peavy, M. D., Dierks, Ark.; No. 132, W. O. Harris, 323 E. Washington Ave., North Little Rock, Ark.; No. 133, Isadore Levey, 626 Central Ave., Hot Springs, Ark.; No. 134, James Gilbert Contanche, 537 Plymouth Ave., Rochester, N. Y.; No. 135, Fred Welcome Churchill, 49 Warner Ave., Proctor, Vermont; No. 136, Charles F. Keale, 616 Myrtle Ave., Brooklyn, N. Y.; No. 137, L. C. Jayne, 7 South Maryland Ave., Port Washington, N. Y.; No. 138, Joseph G. Noh, 24 Pennington St., Newark, N. J.; No. 139, Ernest Little, 237 Benner St., Highland Park, N. J.; No. 140, Victor F. Greenslade, 107 West Main St., Bellevue, Ohio; No. 141, Samuel William Hepps, 406 Dickson St., Homestead, Pa.; No. 142, Benjamin Franklin Bell, 523½ Queen St., Mena, Ark.; No. 143, Floyd Edwin Rushing, Sheridan, Ark.; No. 144, Harvey S. Stephenson, 614 Main St., Joplin, Mo.; No. 145, William Jackson Waldrip, Jr., Magness, Ark.; No. 146, Watson Bemis Hamilton, 520 W. 5th St., Little Rock, Ark.; No. 147, Bernard Charles Fogelson, 5720 So. Park Ave., Chicago, Ill.; No. 148, William C. King, 4030—12th Ave., N. E., Seattle, Washington; No. 149, Waide Zehender, 1843 W. Adams St., Chicago, Ill.; No. 150, Harry A. Wenisch, 4134 N. Richmond St., Chicago, Ill.; No. 151, David Paul Checklin, 3216 Leland Ave., 3rd Apt., Chicago, Ill.; No. 152, Isador Edward Turek, 3519 W. Chicago Ave., Chicago, Ill.; No. 153, Harry Berman, 1001 S. Cypress St., Chicago, Ill.; No. 154, James Elsworth Harrison, 1955 Washington Blvd., Chicago, Ill.; No. 155, Cecil Fritche Oakley, 2633 W. 35 Place, Chicago, Ill.; No. 156, Sam. Lewis, 4842 S. Michigan Ave., Chicago, Ill.; No. 157, Rebecca Rosenblum, 10731 Michigan Ave., Chicago, Ill.; No. 158, Earl J. Loyd, 515 East Front St., Missoula, Mont.; No. 159, Milton E. Burns, 650 Lillie St., Elgin, Illinois; No. 160, Ralph G. Blann, 665 Grove St., Glencoe, Ill.

*(Motion No. 10.) Vote on applications for active membership.*

ROBERT P. FISCHELIS, *Secretary.*

## LETTER NO. 8.

November 21, 1923.

*To the Members of the Board of Directors:*

39. *Election of candidate to nomination for Board of Directors in place of H. B. Mason.* L. L. Walton has been elected.

40. *Meeting of Board of Directors:* Motion No. 6 (see item 34, letter No. 6; also item 26, letter No. 5) has been carried. Accordingly, the Board of Directors will meet at 10 A.M. Friday December 7, 1923 at the Hotel Washington, Washington, D. C. and on the following day if necessary.

41. *Selection of Date of Annual Meeting:* Motion No. 7 (see item 32, Letter No. 6) has been carried. The meeting will be held during the week of August 24, 1924 at Buffalo.

42. *Publicity for Board Transactions.*

43. *Election of New Members:* Motion No. 9 (see item 36, Letter No. 6) and Motion No. 10 (see item 38, Letter No. 7) have both been carried. This elects applicants Nos. 70 to 160 inclusive to active membership.

44. *Headquarters Hotel for Buffalo Meeting:* Local Secretary Gregory has advised the Board of Directors that satisfactory arrangements can be made for the next annual meeting at the Statler Hotel, Buffalo, and he recommends that this hotel be selected as headquarters for the meeting.

*(Motion No. 11.) It is moved by Whelpley, seconded by Fischelis, that the Statler Hotel, Buffalo, be selected as the convention headquarters for the next annual meeting of the A. Ph. A.*

45. *Applicants for Membership:* No. 161, James Homer Morrison, 2620 Lipscomb St., Ft. Worth, Texas; No. 162, Henry Thomas Kent, Forest, La.; No. 163, Arthur Layton Lad, Smithville, Okla.; No. 164, Rubee Gilliani, Hubbard, Texas; No. 165, Joseph G. Champion, 2620 Lipscomb, Ft. Worth, Texas; No. 166, J. Reynolds Gunn, Pittsburg, Texas; No. 167, Buck Crow, Box 492, Port Arthur, Texas; No. 168, Mary Bryant, Kingsland, Ark.; No. 169, Rudolph Clarborne Myers, Truman, Ark.; No. 170, Frank Wolff, 410 No. Elm St., Hope, Ark.; No. 171, Frank Miller McDonald, Thornton, Ark.; No. 172, Joseph Clark Hawkins, Hindsville, Ark.; No. 173, Omer Ethridge Bradsher, 323 E. Markham St., Little Rock, Ark.; No. 174, Ralph C. Keener, 6229 Vernon Ave., Chicago, Ill.; No. 175, Joseph Stancell Selden, Chapel Hill, N. C.; No. 176, Howard Quinn Ferguson, Randleman, N. C.; No. 177, Urbano S. Estevarr, Chapel Hill, N. C.; No.

178, Alden Hobbs, Chapel Hill, N. C.; No. 179, Joseph Lazarus, Chapel Hill, N. C.; No. 180, William Edward Hardee, Box 737, Chapel Hill, N. C.; No. 181, Patrick Grey Glass, Box 906, Chapel Hill, N. C.; No. 182, Gustave S. Mathey, Johnson and Johnson, Research Laboratory, New Brunswick, N. J.; No. 183,

Dorothy N. Diamond, 5922 Catherine St., Philadelphia, Pa.; No. 184, Daniel George Gelbert, 832 Cafouse Ave., Scranton, Pa.; No. 185, Geo. E. Porter, Berea, Kentucky.

(Motion No. 12.) *Vote on Applications for Active Membership.*

ROBERT P. FISCHLIS, *Secretary.*

#### MINUTES OF THE HOUSE OF DELEGATES, A. PH. A., BEING MAILED TO DELEGATES.

The minutes of the House of Delegates are being mailed by Secretary William B. Day to all delegates in attendance at the Asheville A. Ph. A. Meeting. If you do not receive your copy write the Secretary—701 So. Wood St., Chicago, Ill.

#### PRICE MAINTENANCE MEASURES.

The American Pharmaceutical Association and nearly all other organizations of the drug trade are exerting efforts to bring about the passage of a price maintenance measure. The members of all associations, as individuals and groups, should line up their Congressmen and Senators for a measure that is reasonable, fair and enforceable. Here is an opportunity for coöperative action and joint success.

#### NATIONAL WHOLESALE DRUGGISTS' ASSOCIATION SENDS OUT BOOKLETS.

Bulletin 78 of the National Wholesale Druggists' Association issued November 14 contains a summary of the proceedings at the recent Cleveland convention. Accompanying the bulletin are four booklets "Credits in the Wholesale Drug Trade," "Manufacturers' and Buyers' Rights," "Sales Methods and Wholesale Druggists," "Why Price Maintenance Legislation is Essential," reprints of convention reports.

#### NATIONAL DRUG TRADE CONFERENCE CONVENES IN WASHINGTON.

The National Drug Trade Conference convened in Washington during the week of December 3; following the conclusion of these sessions a meeting of the Board of Directors, A. Ph. A., was held in Hotel Washington, December 7 and 8.

#### PUBLICITY BULLETINS.

The *Northwestern Druggist* is completing an investigation relating to the value of displaying publicity bulletins pertaining to pharmacy in drug stores. Over one hundred questionnaires have been mailed out to pharmacists who are using the official bulletin boards developed by

the Northwestern Pharmaceutical Bureau in coöperation with the Northwest associations. The questionnaire reads as follows:

"During the past year the pharmaceutical associations of the Northwest have engaged in considerable publicity work for pharmacy. This work has taken the shape of news bulletins which have been sent out approximately once a month. In these bulletins the attempt has been made to put pharmacy in the right light before the public. Official bulletin boards have been prepared and are being used for displaying the news bulletins. Nearly one thousand of these bulletin boards are now in use in drug stores.

"At the present time we wish to determine from those who are displaying these news bulletins whether or not your customers ever look at them. Does the public comment upon the bulletins? Does this form of publicity appeal to you? Will you, therefore, kindly send to me in the enclosed, addressed stamped envelope a brief statement of your opinion about these bulletins and bulletin boards?

"We hope that you will not only discuss the results that you have noted but that you will also offer constructive criticism which may serve as a guide to our Association officers for their work during the coming year. Possibly you may have copy which you feel would make good bulletins. If so, send it in, and we will see that it reaches the proper hands. Possibly you may be willing to suggest topics to be discussed in news bulletins for the future. Any other suggestions will be thankfully received. Please let us hear from you right away."

#### DRUG CLERKS ESTABLISH NATIONAL HOME.

The National Association of Drug Clerks, now in its fourteenth year, has established the P. A. Mandabach Memorial Druggists' National Home, in Palmyra, Wis. The Home is for the benefit of aged and infirm drug clerks and druggists. The headquarters of the association are at 2058 N. Western Ave., Chicago.